



Enabling At-Home Glaucoma Monitoring in Low-Resource Settings

THE “SILENT BLINDER”

Glaucoma is a chronic eye disease characterized by elevated intraocular pressure (IOP), resulting in optic nerve damage and permanent vision loss¹.



Constant IOP Fluctuations

High IOP → Optic nerve damage → Irreversible blindness



Infrequent Follow-Up Appointments

Static IOP measurements → Lack of informed decision-making

90%

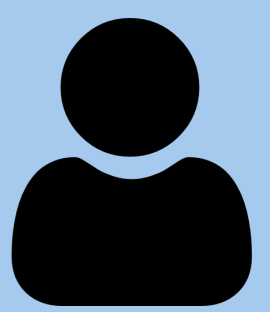
of vision impairment globally reside in low- and middle-income countries

<10%

of glaucoma patients follow up beyond six months after glaucoma surgery

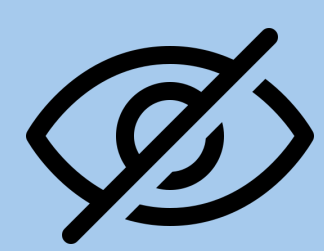
Glaucoma patients in Southern India need an at-home IOP monitoring device in order to prevent permanent glaucomatous vision loss

GLOBAL IMPACT



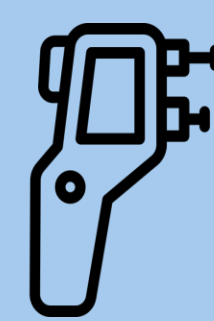
\$112 M

Glaucoma patients in 2040² (Allison, 2020)



5%

Progress to permanent vision less annually³ (Oltamari, 2024)



>\$100

Average revenue per paying user/product sold

\$ 560 M

Total available market with Ocusound's device

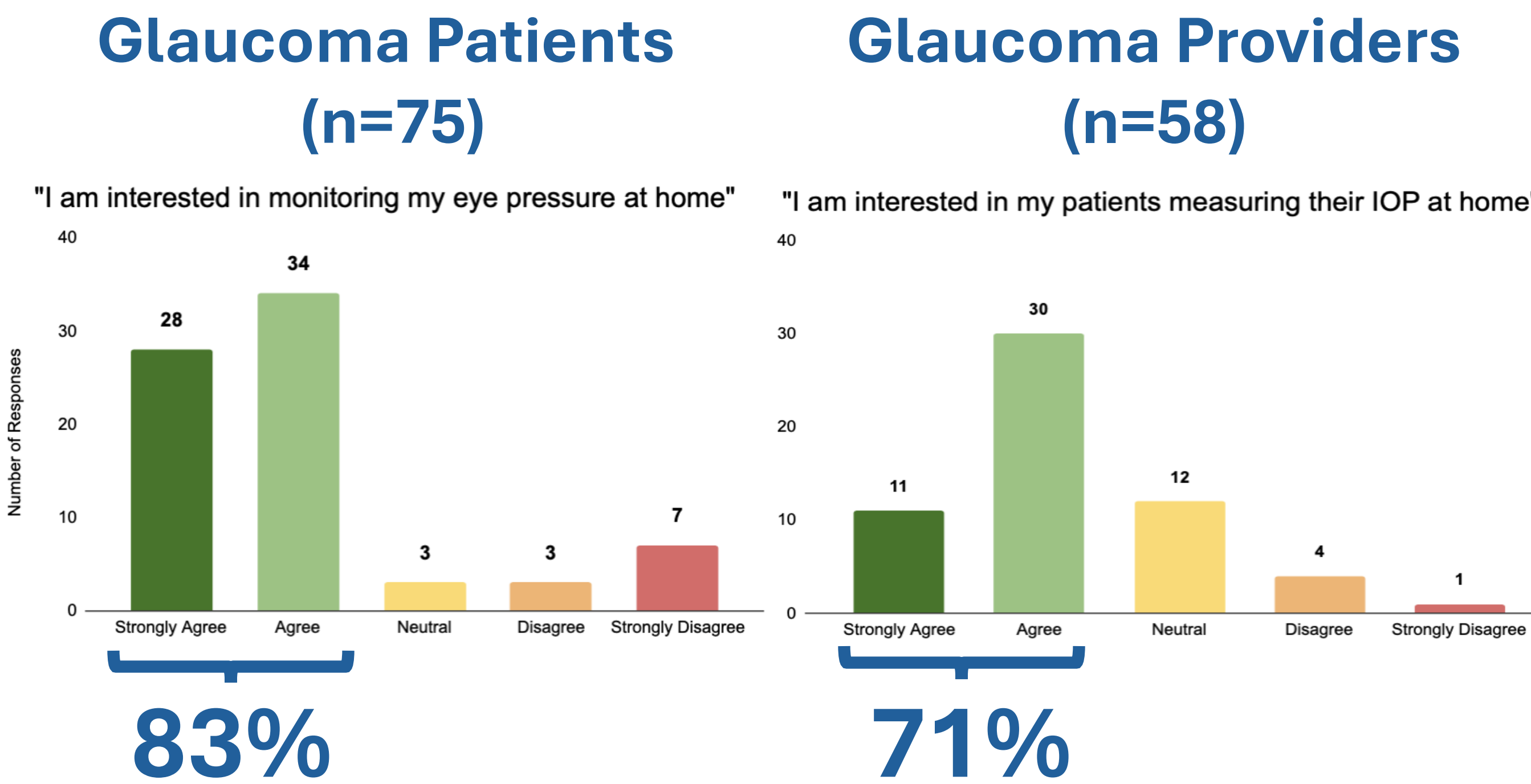
REFERENCES

1. Glaucoma. National Eye Institute. Accessed April 22, 2024. <https://www.nei.nih.gov/learn-about-eye-health/eye-conditions-and-diseases/glaucoma#:~:text=What%20is%20glaucoma%3F,a%20comprehensive%20dilated%20eye%20exam.>
2. Allison, K., Patel, D., & Aab, O. (2020, November 24). Epidemiology of glaucoma: The past, present, and predictions for the future. Cureus. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7785786/>
3. Oltamari, L., Mansberger, S. L., Souza, J. M. P., de Souza, L. B., de Azevedo, S. F. M., & Abe, R. Y. (2024, January 25). The association between glaucoma treatment adherence with disease progression and loss to follow-up. Nature News. <https://www.nature.com/articles/s41598-024-52800-2>

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NEED VALIDATION



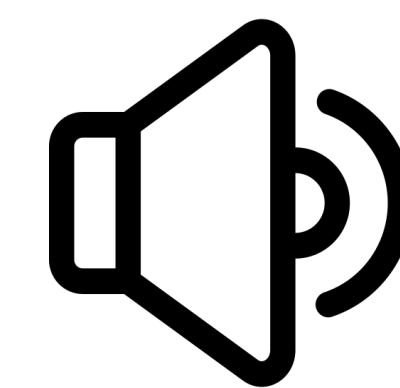
A survey was conducted among 75 glaucoma patients from the Aravind Eye Hospital and 58 glaucoma providers across India



Majority of patients and providers are interested in an at-home tonometer for disease monitoring

SOLUTION: ACOUSTIC TONOMETER

<\$50 USD



Low-Cost

Hardware and software innovations are inexpensive to manufacture

Non-Contact

The use of simple sound waves allow for noncontact IOP evaluation



Accurate

Offers an accurate method of performing daily IOP calculation



Intuitive

Efficient algorithm records measurements in <5 seconds and outputs an intuitive result



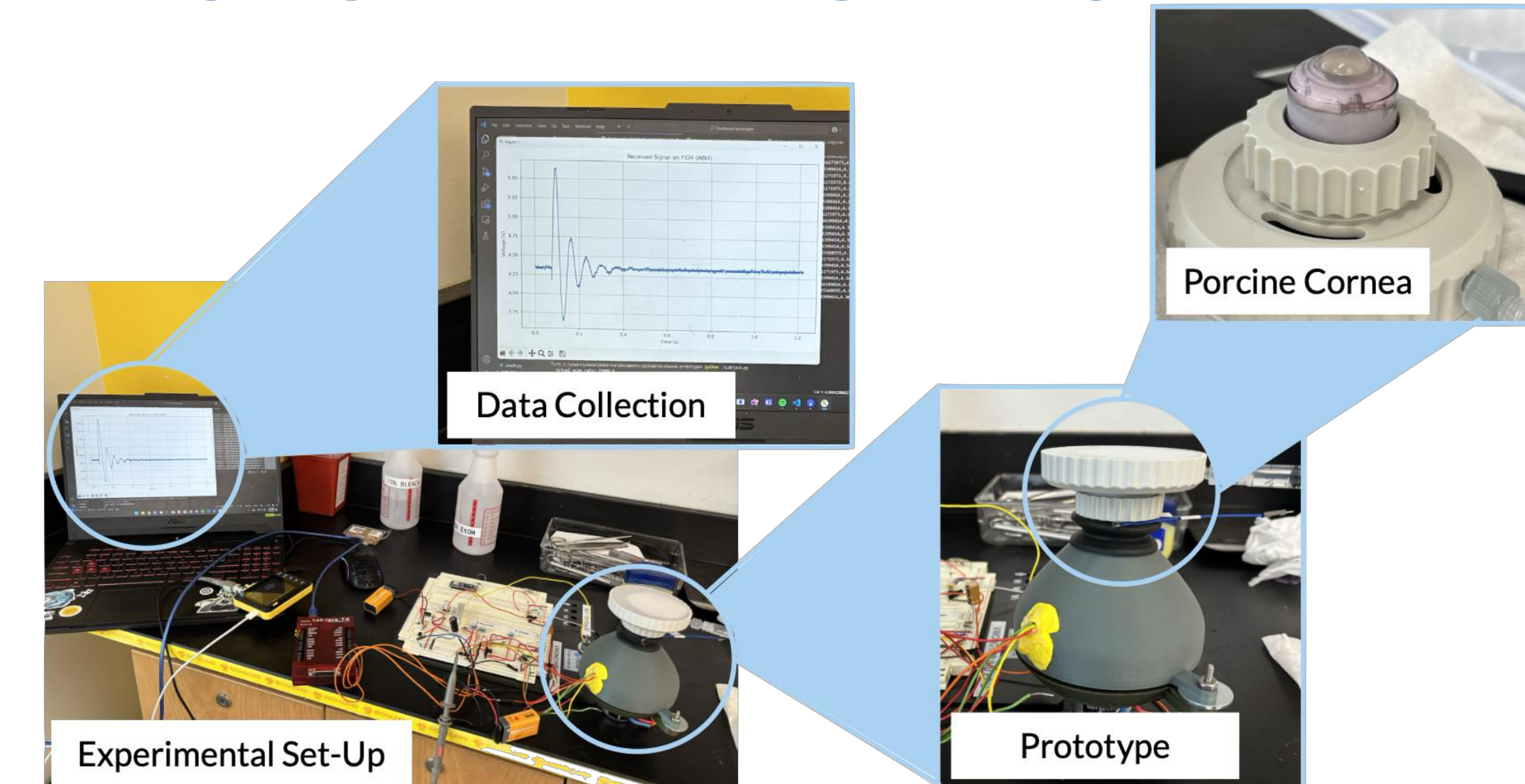
JOHNS HOPKINS
BIOMEDICAL ENGINEERING

DESIGN VALIDATION



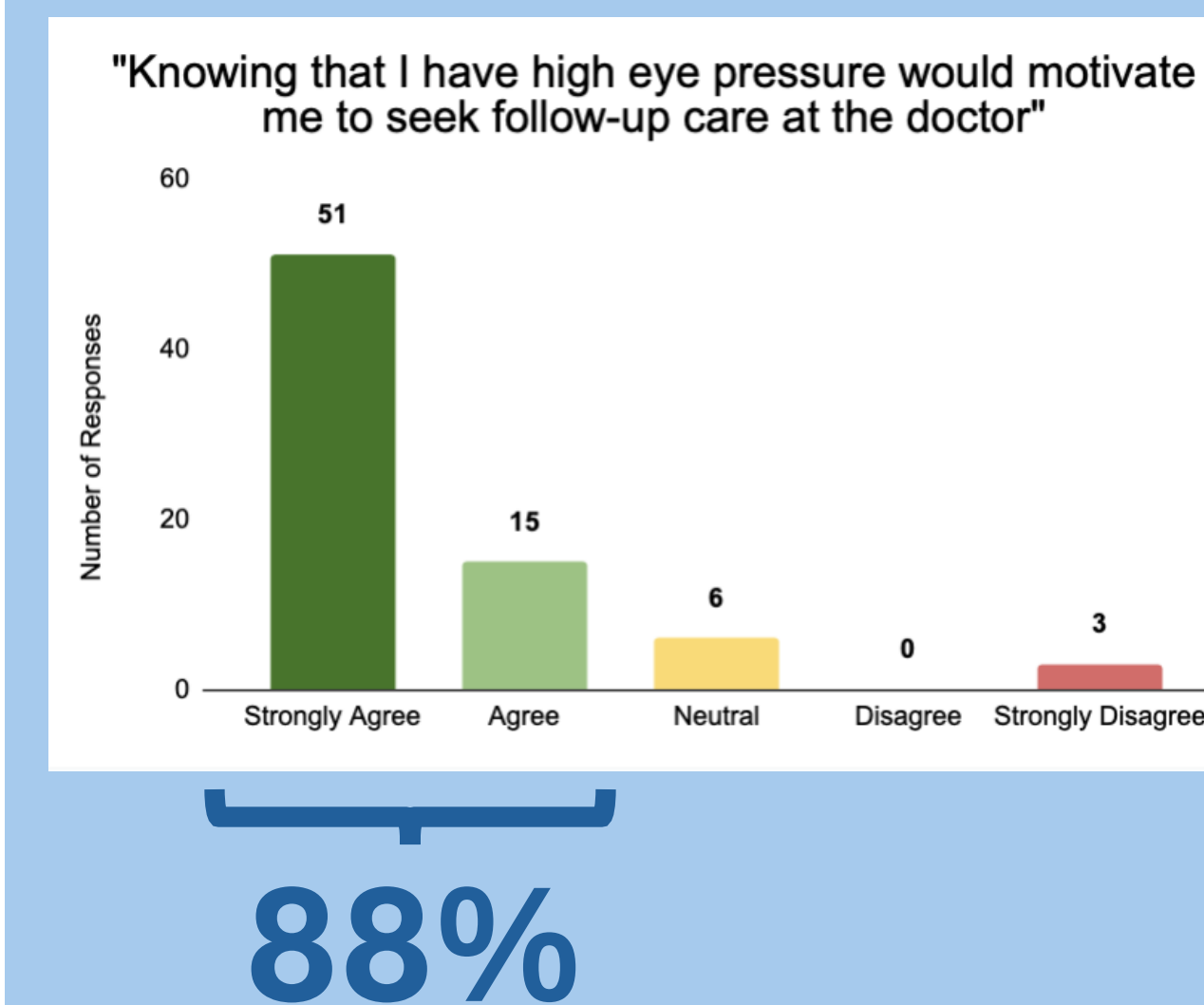
Glaucoma patient using our device at the Aravind Eye Hospital in Pondicherry, India

PROTOTYPE TESTING

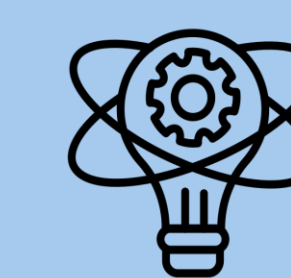
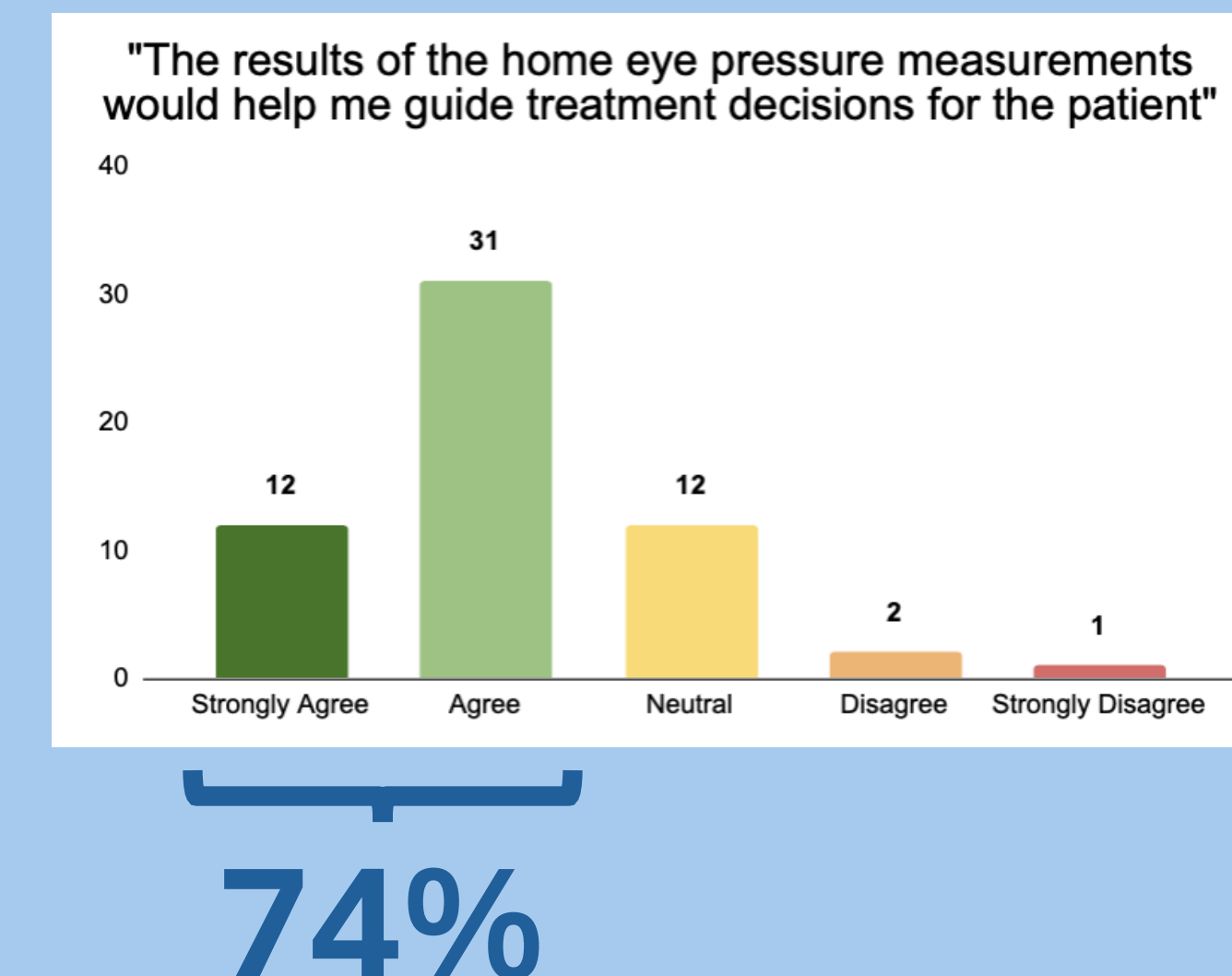


FUTURE IMPACT

Patients (n=75)



Providers (n=58)



Majority of patients and providers believe that our innovation would greatly benefit eye care in Southern India and beyond

